



Performance in the First Quarter of the Fiscal Year Ending March 31, 2017
— *Supplementary Documents* —

August 5, 2016
COMSYS Holdings Corporation

Cautionary Statement with Respect to Forward-Looking Statements

Some of the information in this presentation contains forward-looking statements, which are subject to various risks and uncertainties. Therefore, the Company's actual activities and business results could differ significantly.

Important factors bearing on the Company's actual business results include, but are not limited to, changes in the economic environment in the Company's business fields, social trends, trends in demand for the services that the Company offers, or downward pressure on prices and fees due to intensifying competition. Factors that may have an effect on the company's performance are not limited to the above.

1. Consolidated Statements of Income (COMSYS.HD Consolidated)

For the Three Months Ended June 30, 2016



(Unit: ¥100 million)

	FY March 2016	FY March 2017					(Reference) FY March 2016	
	1Q Results (a)	1Q Results (b)	Difference (c) (b) – (a)	Percentage Difference (c)/(a)	Full Year Targets (d)	Progress Rate (b)/(d)	Full Year Results (e)	Progress Rate (a)/(e)
Orders Received	808	848	40	5.0%	3,500	24.2%	3,319	24.4%
Net Sales	570	577	7	1.3%	3,400	17.0%	3,206	17.8%
Gross Profits	66	66	-0	-0.2%	465	14.2%	433	15.3%
(Gross Profit Margin)	(11.6%)	(11.5%)	-0.1 p.p.		(13.7%)		(13.5%)	
Selling, General and Administrative Expenses	49	52	3	6.5%	215	24.6%	195	25.4%
Operating Income	16	13	-3	-20.0%	250	5.3%	238	7.0%
(Operating Margin)	(2.9%)	(2.3%)	-0.6 p.p.		(7.4%)		(7.4%)	
Recurring Profit	18	14	-3	-20.8%	255	5.8%	242	7.6%
(Recurring Profit Margin)	(3.2%)	(2.5%)	-0.7 p.p.		(7.5%)		(7.6%)	
Net Income Attributable to Owners of Parent	10	11	0	6.9%	160	7.2%	154	7.0%
(Net Profit Margin)	(1.9%)	(2.0%)	0.1 p.p.		(4.7%)		(4.8%)	

Notes: 1. Figures are rounded down to the nearest whole unit. Profit margin, percentages of increase and decrease and progress percentage data are calculated using a base unit of yen. Figures are rounded to the nearest first decimal place.
2. p.p. = percentage points

2. Statements of Income (By Operating Groups)

For the Three Months Ended June 30, 2016



(Unit: ¥100 million)

◆ Comparisons with the Previous Term	Nippon COMSYS-G			SANCOM-G			TOSYS-G			TSUKEN-G		
	Mar. 2016 1Q Results	Mar. 2017 1Q Results	Difference	Mar. 2016 1Q Results	Mar. 2017 1Q Results	Difference	Mar. 2016 1Q Results	Mar. 2017 1Q Results	Difference	Mar. 2016 1Q Results	Mar. 2017 1Q Results	Difference
Orders Received	542	576	33	89	90	0	79	51	-27	106	137	30
Net Sales	367	376	9	81	73	-8	52	47	-4	80	88	7
Gross Profits	47.0	46.4	-0.6	4.5	4.5	0.0	3.5	3.1	-0.3	8.0	8.5	0.4
(Gross Profit Margin)	(12.8%)	(12.3%)	-0.5 p.p.	(5.6%)	(6.3%)	0.7 p.p.	(6.8%)	(6.7%)	-0.1 p.p.	(10.0%)	(9.7%)	-0.3 p.p.
Selling, General and Administrative Expenses	31.5	34.1	2.6	6.0	6.2	0.1	3.5	3.6	0.0	6.6	6.6	-0.0
Operating Income	15.5	12.2	-3.2	-1.5	-1.6	-0.0	0.0	-0.4	-0.4	1.3	1.8	0.5
(Operating Margin)	(4.2%)	(3.3%)	-0.9 p.p.	(-1.9%)	(-2.3%)	-0.4 p.p.	(0.0%)	(-0.9%)	-0.9 p.p.	(1.7%)	(2.1%)	0.4 p.p.
Recurring Profit	17.0	13.3	-3.6	-1.5	-1.6	-0.1	0.3	-0.3	-0.6	1.6	2.1	0.4
(Recurring Profit Margin)	(4.6%)	(3.5%)	-1.1 p.p.	(-1.9%)	(-2.2%)	-0.3 p.p.	(0.6%)	(-0.7%)	-1.3 p.p.	(2.0%)	(2.4%)	0.4 p.p.
Net Income Attributable to Owners of Parent	10.4	8.9	-1.4	-1.1	-1.1	0.0	-0.0	-0.3	-0.2	1.0	6.6	5.6
(Net Profit Margin)	(2.8%)	(2.4%)	-0.4 p.p.	(-1.4%)	(-1.6%)	-0.2 p.p.	(-0.2%)	(-0.7%)	-0.5 p.p.	(1.3%)	(7.5%)	6.2 p.p.

◆ Comparisons with Forecasts for the Fiscal Year	Nippon COMSYS-G			SANCOM-G			TOSYS-G			TSUKEN-G		
	Mar. 2017 Full Year Targets	Mar. 2017 1Q Results	Progress Rate	Mar. 2017 Full Year Targets	Mar. 2017 1Q Results	Progress Rate	Mar. 2017 Full Year Targets	Mar. 2017 1Q Results	Progress Rate	Mar. 2017 Full Year Targets	Mar. 2017 1Q Results	Progress Rate
Orders Received	2,346	576	24.6%	478	90	19.0%	294	51	17.5%	435	137	31.6%
Net Sales	2,291	376	16.5%	457	73	16.0%	294	47	16.2%	442	88	20.0%
Gross Profits	332	46.4	14.0%	39	4.5	11.8%	26	3.1	12.3%	53	8.5	16.1%
(Gross Profit Margin)	(14.5%)	(12.3%)		(8.5%)	(6.3%)		(8.8%)	(6.7%)		(12.0%)	(9.7%)	
Selling, General and Administrative Expenses	139	34.1	24.6%	23	6.2	27.1%	14	3.6	25.8%	28	6.6	23.9%
Operating Income	192	12.2	6.4%	15	-1.6	—	12	-0.4	—	25	1.8	7.5%
(Operating Margin)	(8.4%)	(3.3%)		(3.3%)	(-2.3%)		(4.1%)	(-0.9%)		(5.7%)	(2.1%)	

Notes: 1. Figures are rounded down to the nearest whole unit. Profit margin and progress percentage data are calculated using a base unit of yen. Figures are rounded to the nearest first decimal place.

2. Business transactions between operating groups have not been eliminated.

3. p.p. = percentage points

3. Orders Received, Net Sales, and Contract Backlogs by Business Area (COMSYS.HD Consolidated)



(Unit: ¥100 million)

◆ <i>Orders Received</i> (Three months ended June 30)	FY March 2016	FY March 2017				(Reference) FY March 2016		
	1Q Results (a)	1Q Results (b)	Difference (c) (b) – (a)	Percentage Difference (c)/(a)	Full Year Targets (d)	Progress Rate (b)/(d)	Full Year Results (e)	Progress Rate (a)/(e)
Business Area								
NTT Engineering	442	460	18	4.2%	1,765	26.1%	1,884	23.5%
NCC Engineering	55	49	-6	-10.9%	255	19.5%	269	20.7%
IT Solutions	126	118	-8	-6.6%	575	20.6%	522	24.3%
Social System-Related and Other	183	219	35	19.5%	905	24.3%	644	28.5%
Total	808	848	40	5.0%	3,500	24.2%	3,319	24.4%

◆ <i>Net Sales</i> (Three months ended June 30)	FY March 2016	FY March 2017				(Reference) FY March 2016		
	1Q Results (a)	1Q Results (b)	Difference (c) (b) – (a)	Percentage Difference (c)/(a)	Full Year Targets (d)	Progress Rate (b)/(d)	Full Year Results (e)	Progress Rate (a)/(e)
Business Area								
NTT Engineering	332	332	0	0.2%	1,825	18.2%	1,825	18.2%
NCC Engineering	51	45	-5	-11.3%	270	16.9%	271	19.0%
IT Solutions	92	87	-4	-5.0%	540	16.3%	507	18.2%
Social System-Related and Other	94	111	17	18.1%	765	14.5%	600	15.6%
Total	570	577	7	1.3%	3,400	17.0%	3,206	17.8%

◆ <i>Contract Backlogs</i>	FY March 2016	FY March 2017		
	1Q Results (a)	1Q Results (b)	Difference (c) (b) – (a)	Percentage Difference (c)/(a)
Business Area				
NTT Engineering	610	686	76	12.5%
NCC Engineering	46	43	-2	-6.4%
IT Solutions	153	164	10	7.0%
Social System-Related and Other	409	389	-19	-4.8%
Total	1,220	1,284	64	5.3%

Note: Figures are rounded down to the nearest whole unit. Increase and decrease as well as progress percentage data are calculated using a base unit of yen. Figures are rounded to the nearest first decimal place.

4. Orders Received and Net Sales by Detailed Business Area for Five Companies on a Non-Consolidated Simple Sum Basis



(Unit: ¥100 million)

◆ <i>Orders Received</i> (Three months ended June 30)		FY March 2016		FY March 2017			(Reference) FY March 2016		
		1Q Results	1Q Results	Difference (c)	Percentage Difference	Full Year Targets	Progress Rate	Full Year Results	Progress Rate
		(a)	(b)	(b) - (a)	(c)/(a)	(d)	(b)/(d)	(e)	(a)/(e)
NTT Engineering	Access	228	250	22	9.8%	945	26.5%	973	23.4%
	Network	59	31	-28	-47.1%	200	15.7%	245	24.2%
	Mobile	152	171	19	12.5%	600	28.6%	650	23.5%
	Subtotal	440	453	13	3.0%	1,745	26.0%	1,870	23.5%
NCC Engineering		55	49	-5	-10.3%	255	19.4%	267	20.6%
IT Solutions		97	84	-12	-12.6%	450	18.9%	413	23.4%
Social System-Related and Other		110	88	-21	-19.3%	490	18.2%	392	28.1%
Total		703	677	-25	-3.7%	2,940	23.0%	2,944	23.9%

◆ <i>Net Sales</i> (Three months ended June 30)		FY March 2016		FY March 2017			(Reference) FY March 2016		
		1Q Results	1Q Results	Difference (c)	Percentage Difference	Full Year Targets	Progress Rate	Full Year Results	Progress Rate
		(a)	(b)	(b) - (a)	(c)/(a)	(d)	(b)/(d)	(e)	(a)/(e)
NTT Engineering	Access	181	193	12	6.9%	980	19.8%	963	18.8%
	Network	32	29	-2	-6.7%	220	13.6%	228	14.0%
	Mobile	116	105	-10	-9.1%	590	17.9%	620	18.7%
	Subtotal	329	329	-0	-0.1%	1,790	18.4%	1,812	18.2%
NCC Engineering		51	45	-5	-11.0%	270	17.0%	270	19.0%
IT Solutions		67	64	-3	-5.0%	415	15.5%	391	17.3%
Social System-Related and Other		35	43	7	22.5%	385	11.2%	319	11.0%
Total		483	482	-1	-0.3%	2,860	16.9%	2,794	17.3%

Notes: 1. The non-consolidated simple sum data are for the following five companies: Nippon COMSYS Corporation; SANWA COMSYS Engineering Corporation; TOSYS CORPORATION; TSUKEN Corporation; and COMSYS JOHO SYSTEM Corporation.

2. Figures are rounded down to the nearest whole unit. Increase and decrease as well as progress percentage data are calculated using a base unit of yen. Figures are rounded to the nearest first decimal place.

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