



**COMSYS.HD**

Performance in the First Quarter of the Fiscal Year Ending March 31, 2009  
— *Supplementary Documents* —

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August 7, 2008

**COMSYS Holdings Corporation**

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## COMSYS Holdings Corporation

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### Cautionary Statement with Respect to Forward-Looking Statements

*The forecast values given in this presentation are subject to the risks and uncertainties inherent in predictions of future events. Accordingly, readers should be aware that the possibility exists that actual performance may, for various reasons, differ from the forecasts given here.*

*Among the significant factors that exercise an influence on COMSYS Group's actual performance are the economic circumstances of business domains, social trends, and the downward pressure on the prices of the services offered by COMSYS Group, which is produced by trends in demand and intensifying competition.*

*Factors affecting performance are not limited to those mentioned here.*

# 1-1. Summary of Performance in the First Quarter of the Fiscal Year Ending March 31, 2009 (consolidated, comparisons with previous fiscal year and forecasts)



	Comparisons with Previous Fiscal Year				Comparisons with Forecasts			
	FY3/08	FY3/09			FY3/09		FY3/08	
	1Q Results (a)	1Q Results (b)	Amount of change (c) (b) – (a)	Percentage of change (c) / (a)	Forecasts (d)	Achievement rate (b) / (d)	Results (e)	Achievement rate (a)/(e)
Orders Received	68,033	79,891	11,858	17.4%	325,000	24.6%	331,920	20.5%
Net Sales	54,066	59,121	5,055	9.3%	330,000	17.9%	327,526	16.5%
Gross Profits	6,024	6,693	669	11.1%	38,300	17.5%	38,350	15.7%
(Gross Profit Margin)	(11.1%)	(11.3%)			(11.6%)		(11.7%)	
Selling, General and Administrative Expenses	5,255	5,317	62	1.2%	24,300	21.9%	22,051	23.8%
Operating Income	769	1,375	606	78.8%	14,000	9.8%	16,298	4.7%
(Operating Margin)	(1.4%)	(2.3%)			(4.2%)		(5.0%)	
Recurring Profit	1,382	1,813	431	31.2%	15,000	12.1%	18,228	7.6%
(Recurring Profit Margin)	(2.6%)	(3.1%)			(4.5%)		(5.6%)	
Net Income	1,011	1,175	164	16.2%	8,500	13.8%	11,641	8.7%
(Net Profit Margin)	(1.9%)	(2.0%)			(2.6%)		(3.6%)	

(Unit: ¥ million)

(See 1-2 for figures by company)

# 1-2. Summary of Performance in the First Quarter of the Fiscal Year Ending March 31, 2009, by Company (comparisons with previous fiscal year and forecasts)



(Unit: ¥ million)

◆ Comparisons with Previous Fiscal Year	COMSYS-G			SANCOM-G			TOSYS-G		
	FY3/08 1Q Results	FY3/09 1Q Results	Amount of change	FY3/08 1Q Results	FY3/09 1Q Results	Amount of change	FY3/08 1Q Results	FY3/09 1Q Results	Amount of change
Orders Received	48,877	57,621	8,744	14,367	18,921	4,554	8,194	7,286	-908
Net Sales	40,026	43,731	3,705	10,973	13,326	2,353	5,972	5,478	-494
Gross Profits (Gross Profit Margin)	4,282 (10.7%)	5,077 (11.6%)	795	1,252 (11.4%)	1,475 (11.1%)	223	527 (8.8%)	421 (7.7%)	-106
Selling, General and Administrative Expenses	3,967	3,944	27	834	954	120	512	504	-8
Operating Income (Operating Margin)	314 (0.8%)	1,082 (2.5%)	768	417 (3.8%)	520 (3.9%)	103	15 (0.3%)	-82 (-1.5%)	-97
Recurring Profit (Recurring Profit Margin)	938 (2.3%)	1,518 (3.5%)	580	422 (3.9%)	548 (4.1%)	126	23 (0.4%)	-74 (-1.4%)	-97
Net Income (Net Profit Margin)	734 (1.8%)	1,074 (2.5%)	340	321 (2.9%)	332 (2.5%)	11	-15 (-0.3%)	-105 (-1.9%)	-90

(Unit: ¥ million)

◆ Comparisons with Forecasts	COMSYS-G			SANCOM-G			TOSYS-G		
	FY3/09 Forecasts	FY3/09 1Q Results	Achievement rate	FY3/09 Forecasts	FY3/09 1Q Results	Achievement rate	FY3/09 Forecasts	FY3/09 1Q Results	Achievement rate
Orders Received	229,000	57,621	25.2%	81,000	18,921	23.4%	31,000	7,286	23.5%
Net Sales	231,000	43,731	18.9%	81,000	13,326	16.5%	31,000	5,478	17.7%
Gross Profits (Gross Profit Margin)	27,000 (11.7%)	5,077 (11.6%)	18.8%	8,700 (10.7%)	1,475 (11.1%)	17.0%	2,600 (8.4%)	421 (7.7%)	16.2%
Selling, General and Administrative Expenses	17,500	3,994	22.8%	4,600	954	20.7%	2,200	504	22.9%
Operating Income (Operating Margin)	9,500 (4.1%)	1,082 (2.5%)	11.4%	4,100 (5.1%)	520 (3.9%)	12.7%	400 (1.3%)	-82 (-1.5%)	-20.5%
Recurring Profit (Recurring Profit Margin)	10,500 (4.5%)	1,518 (3.5%)	14.5%	4,100 (5.1%)	548 (4.1%)	13.4%	400 (1.3%)	-74 (-1.4%)	-18.5%
Net Income (Net Profit Margin)	6,100 (2.6%)	1,074 (2.5%)	17.6%	2,200 (2.7%)	332 (2.5%)	15.1%	200 (0.6%)	-105 (-1.9%)	-52.5%

## 2-1. Orders Received and Net Sales by Business Segment (consolidated, comparisons with previous fiscal year and forecasts)



◆ Orders Received	Comparisons with Previous Fiscal Year				Comparisons with Forecasts			
	FY3/08		FY3/09		FY3/09		FY3/08	
	1Q Results (a)	1Q Results (b)	Amount of change (c) (b) - (a)	Percentage of change (c) / (a)	Forecasts (d)	Achievement rate (b) / (d)	Results (e)	Achievement rate (a) / (e)
NTT Information Telecommunication Engineering	41,198	44,485	3,287	8.0%	172,500	25.8%	188,901	21.8%
Electrical Communications Engineering	15,320	19,316	3,996	26.1%	87,500	22.1%	85,287	18.0%
IT Solutions	8,069	9,981	1,912	23.7%	46,000	21.7%	38,656	20.9%
Social System-Related and Other	3,444	6,107	2,663	77.3%	19,000	32.1%	19,074	18.1%
Total	68,033	79,891	11,858	17.4%	325,000	24.6%	331,920	20.5%

(See 2-2 for figures by company)

(See 2-3 for figures by company)

◆ Net Sales	Comparisons with Previous Fiscal Year				Comparisons with Forecasts			
	FY3/08		FY3/09		FY3/09		FY3/08	
	1Q Results (a)	1Q Results (b)	Amount of change (c) (b) - (a)	Percentage of change (c) / (a)	Forecasts (d)	Achievement rate (b) / (d)	Results (e)	Achievement rate (a) / (e)
NTT Information Telecommunication Engineering	34,764	36,064	1,300	3.7%	176,500	20.4%	182,534	19.0%
Electrical Communications Engineering	11,104	12,230	1,126	10.1%	88,000	13.9%	81,765	13.6%
IT Solutions	5,675	6,877	1,202	21.2%	45,000	15.3%	41,377	13.7%
Social System-Related and Other	2,522	3,949	1,427	56.6%	20,500	19.3%	21,849	11.5%
Total	54,066	59,121	5,055	9.3%	330,000	17.9%	327,526	16.5%

(See 2-2 for figures by company)

(See 2-3 for figures by company)

## 2-2. Orders Received and Net Sales by Business Segment and Company (comparisons with previous fiscal year)



(Unit: ¥ million)

◆ Orders Received	COMSYS-G			SANCOM-G			TOSYS-G		
	FY3/08 1Q Results	FY3/09 1Q Results	Amount of change	FY3/08 1Q Results	FY3/09 1Q Results	Amount of change	FY3/08 1Q Results	FY3/09 1Q Results	Amount of change
NTT Information Telecommunication Engineering	35,927	38,840	2,913	604	349	-255	5,398	5,924	526
Electrical Communications Engineering	2,523	4,058	1,535	11,539	15,420	3,881	1,891	385	-1,506
IT Solutions	6,070	7,760	1,690	1,583	2,134	551	665	719	54
Social System-Related and Other	4,356	6,962	2,606	640	1,017	377	238	256	18
Total	48,877	57,621	8,744	14,367	18,921	4,554	8,194	7,286	-908

(Unit: ¥ million)

◆ Net Sales	COMSYS-G			SANCOM-G			TOSYS-G		
	FY3/08 1Q Results	FY3/09 1Q Results	Amount of change	FY3/08 1Q Results	FY3/09 1Q Results	Amount of change	FY3/08 1Q Results	FY3/09 1Q Results	Amount of change
NTT Information Telecommunication Engineering	30,747	31,826	1,079	208	258	50	4,207	4,660	453
Electrical Communications Engineering	1,903	1,432	-471	9,194	10,975	1,781	567	233	-334
IT Solutions	4,089	5,358	1,269	986	1,317	331	808	408	-400
Social System-Related and Other	3,286	5,113	1,827	583	774	191	388	177	-211
Total	40,026	43,731	3,705	10,973	13,326	2,353	5,972	5,478	-494

## 2-3. Orders Received and Net Sales by Business Segment and Company (comparisons with forecasts)



(Unit: ¥ million)

◆ Orders Received	COMSYS-G			SANCOM-G			TOSYS-G		
	FY3/09 Forecasts	FY3/09 1Q Results	Achievement rate	FY3/09 Forecasts	FY3/09 1Q Results	Achievement rate	FY3/09 Forecasts	FY3/09 1Q Results	Achievement rate
NTT Information Telecommunication Engineering	153,000	38,840	25.4%	1,800	349	19.4%	20,300	5,924	29.2%
Electrical Communications Engineering	22,000	4,058	18.4%	65,200	15,420	23.7%	4,800	385	8.0%
IT Solutions	33,500	7,760	23.2%	10,300	2,134	20.7%	3,300	719	21.8%
Social System-Related and Other	20,500	6,962	34.0%	3,700	1,017	27.5%	2,600	256	9.8%
Total	229,000	57,621	25.2%	81,000	18,921	23.4%	31,000	7,286	23.5%

(Unit: ¥ million)

◆ Net Sales	COMSYS-G			SANCOM-G			TOSYS-G		
	FY3/09 Forecasts	FY3/09 1Q Results	Achievement rate	FY3/09 Forecasts	FY3/09 1Q Results	Achievement rate	FY3/09 Forecasts	FY3/09 1Q Results	Achievement rate
NTT Information Telecommunication Engineering	157,000	31,826	20.3%	1,700	258	15.2%	20,800	4,660	22.4%
Electrical Communications Engineering	20,000	1,432	7.2%	65,200	10,975	16.8%	4,500	233	5.2%
IT Solutions	32,500	5,358	16.5%	10,300	1,317	12.8%	3,100	408	13.2%
Social System-Related and Other	21,500	5,113	23.8%	3,800	774	20.4%	2,600	177	6.8%
Total	231,000	43,731	18.9%	81,000	13,326	16.5%	31,000	5,478	17.7%



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## **Non-Consolidated Data of the Three Core Companies**

*Performance in the First Quarter of the Fiscal Year Ending March 31, 2009*

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**COMSYS Holdings Corporation**



# 1-1. Nippon COMSYS's Orders Received by Business Segment (non-consolidated, comparisons with previous fiscal year and forecasts)



◆ Orders Received		Comparisons with Previous Fiscal Year				Comparisons with Forecasts			
		FY3/08		FY3/09		FY3/09		FY3/08	
		1Q Results (a)	1Q Results (b)	Amount of change (c) (b) – (a)	Percentage of change (c) / (a)	Forecasts (d)	Achievement rate (b) / (d)	Results (e)	Achievement rate (a)/(e)
						(Unit: ¥ million)			
NTT Information Telecommunication Engineering	Access	17,432	17,365	-67	-0.4%	68,600	25.3%	69,722	25.0%
	Network	4,427	4,850	423	9.6%	18,900	25.7%	21,481	20.6%
	Mobile	13,161	15,795	2,634	20.0%	61,700	25.6%	73,276	18.0%
	Subtotal	35,021	38,011	2,990	8.5%	149,200	25.5%	164,479	21.3%
Electrical Communications Engineering		2,067	3,421	1,354	65.5%	18,800	18.2%	19,028	10.9%
IT Solutions	NI-related Solutions	2,899	4,011	1,112	38.4%	17,400	23.1%	14,156	20.5%
	SI-related Solutions	1,365	2,865	1,500	109.9%	11,300	25.4%	10,098	13.5%
	Maintenance	1,557	948	-609	-39.1%	4,300	22.0%	5,199	29.9%
	Subtotal	5,821	7,825	2,004	34.4%	33,000	23.7%	29,453	19.8%
Social System-Related and Other		1,590	3,674	2,084	131.1%	7,000	52.5%	7,233	22.0%
Total		44,501	52,933	8,432	18.9%	208,000	25.4%	220,195	20.2%

# 1-2. Nippon COMSYS's Net Sales by Business Segment (non-consolidated, comparisons with previous fiscal year and forecasts)



◆ Net Sales		Comparisons with Previous Fiscal Year				Comparisons with Forecasts				
		FY3/08		FY3/09		FY3/09		FY3/08		
		1Q Results (a)	1Q Results (b)	Amount of change (c) (b) – (a)	Percentage of change (c) / (a)	Forecasts (d)	Achievement rate (b) / (d)	Results (e)	Achievement rate (a)/(e)	
NTT Information Telecommunication Engineering		Access	14,185	14,679	494	3.5%	69,700	21.1%	68,405	20.7%
		Network	3,400	3,740	340	10.0%	19,000	19.7%	20,616	16.5%
		Mobile	12,466	12,742	276	2.2%	64,300	19.8%	68,766	18.1%
		Subtotal	30,051	31,163	1,112	3.7%	153,000	20.4%	157,788	19.0%
Electrical Communications Engineering			1,433	952	-481	-33.6%	17,100	5.6%	15,990	9.0%
IT Solutions		NI-related Solutions	1,705	2,918	1,213	71.1%	16,800	17.4%	13,896	12.3%
		SI-related Solutions	1,383	1,590	207	15.0%	11,100	14.3%	11,211	12.3%
		Maintenance	832	669	-163	-19.6%	4,000	16.7%	6,776	12.3%
		Subtotal	3,920	5,179	1,259	32.1%	31,900	16.2%	31,885	12.3%
Social System-Related and Other			519	1,938	1,419	273.4%	8,000	24.2%	9,850	5.3%
Total			35,926	39,233	3,307	9.2%	210,000	18.7%	215,514	16.7%

(Unit: ¥ million)

## 2. SANWA COMSYS Engineering's Orders Received and Net Sales by Business Segment (non-consolidated, comparisons with previous fiscal year and forecasts)



◆ Orders Received	Comparisons with Previous Fiscal Year				Comparisons with Forecasts			
	FY3/08	FY3/09			FY3/09		FY3/08	
	1Q Results (a)	1Q Results (b)	Amount of change (c) (b) – (a)	Percentage of change (c) / (a)	Forecasts (d)	Achievement rate (b) / (d)	Results (e)	Achievement rate (a)/(e)
NTT Information Telecommunication Engineering	604	349	-255	-42.2%	1,800	19.4%	1,986	30.4%
Electrical Communications Engineering	10,326	13,730	3,404	33.0%	58,100	23.6%	55,089	18.7%
(Reposted) NCC	7,551	11,074	3,523	46.7%	44,000	25.2%	40,815	18.5%
IT Solutions	972	1,423	451	46.4%	7,300	19.5%	4,515	21.5%
Social System-Related and Other	334	774	440	131.7%	2,800	27.6%	3,111	10.7%
<b>Total</b>	<b>12,237</b>	<b>16,277</b>	<b>4,040</b>	<b>33.0%</b>	<b>70,000</b>	<b>23.3%</b>	<b>64,702</b>	<b>18.9%</b>

◆ Net Sales	Comparisons with Previous Fiscal Year				Comparisons with Forecasts			
	FY3/08	FY3/09			FY3/09		FY3/08	
	1Q Results (a)	1Q Results (b)	Amount of change (c) (b) – (a)	Percentage of change (c) / (a)	Forecasts (d)	Achievement rate (b) / (d)	Results (e)	Achievement rate (a)/(e)
NTT Information Telecommunication Engineering	208	258	50	24.0%	1,700	15.2%	2,101	9.9%
Electrical Communications Engineering	7,941	9,665	1,724	21.7%	58,200	16.6%	54,260	14.6%
(Reposted) NCC	6,289	8,943	2,654	42.2%	44,000	20.3%	41,144	15.3%
IT Solutions	384	693	309	80.5%	7,300	9.5%	4,592	8.4%
Social System-Related and Other	200	465	265	132.5%	2,800	16.6%	3,455	5.8%
<b>Total</b>	<b>8,735</b>	<b>11,083</b>	<b>2,348</b>	<b>26.9%</b>	<b>70,000</b>	<b>15.8%</b>	<b>64,410</b>	<b>13.6%</b>

### 3. TOSYS's Orders Received and Net Sales by Business Segment (non-consolidated, comparisons with previous fiscal year and forecasts)



◆ Orders Received		Comparisons with Previous Fiscal Year				Comparisons with Forecasts			
		FY3/08		FY3/09		FY3/09		FY3/08	
		1Q Results (a)	1Q Results (b)	Amount of change (c) (b) – (a)	Percentage of change (c) / (a)	Forecasts (d)	Achievement rate (b) / (d)	Results (e)	Achievement rate (a)/(e)
NTT Information Telecommunication Engineering	Access	4,503	4,689	186	4.1%	16,450	28.5%	17,277	26.1%
	Network	104	88	-16	-15.4%	500	17.6%	616	16.9%
	Mobile	62	304	242	390.3%	750	40.5%	384	16.1%
	Subtotal	4,670	5,081	411	8.8%	17,700	28.7%	18,278	25.5%
	Electrical Communications Engineering	1,283	382	-901	-70.2%	3,400	11.2%	4,246	30.2%
	IT Solutions	665	550	-115	-17.3%	3,200	17.2%	2,642	25.2%
	Social System-Related and Other	25	56	31	124.0%	700	8.0%	382	6.5%
	<b>Total</b>	<b>6,645</b>	<b>6,071</b>	<b>-574</b>	<b>-8.6%</b>	<b>25,000</b>	<b>24.3%</b>	<b>25,549</b>	<b>26.0%</b>

◆ Net Sales		Comparisons with Previous Fiscal Year				Comparisons with Forecasts			
		FY3/08		FY3/09		FY3/09		FY3/08	
		1Q Results (a)	1Q Results (b)	Amount of change (c) (b) – (a)	Percentage of change (c) / (a)	Forecasts (d)	Achievement rate (b) / (d)	Results (e)	Achievement rate (a)/(e)
NTT Information Telecommunication Engineering	Access	3,653	3,636	-17	-0.5%	17,200	21.1%	17,438	20.9%
	Network	120	119	-1	-0.8%	500	23.8%	566	21.2%
	Mobile	40	161	121	302.5%	800	20.1%	394	10.2%
	Subtotal	3,814	3,918	104	2.7%	18,500	21.2%	18,400	20.7%
	Electrical Communications Engineering	343	137	-206	-60.1%	3,300	4.2%	4,840	7.1%
	IT Solutions	809	394	-415	-51.3%	3,100	12.7%	3,010	26.9%
	Social System-Related and Other	37	50	13	35.1%	600	8.3%	401	9.2%
	<b>Total</b>	<b>5,005</b>	<b>4,500</b>	<b>-505</b>	<b>-10.1%</b>	<b>25,500</b>	<b>17.6%</b>	<b>26,651</b>	<b>18.8%</b>

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